

## Message Text

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ORIGIN EB-08

INFO OCT-01 ARA-14 ISO-00 CIAE-00 COME-00 DODE-00  
DOTE-00 FMC-02 INR-10 NSAE-00 CG-00 DLOS-09  
OES-09 /053 R

DRAFTED BY EB/TRA/ MA:RRMCKEON:LY  
APPROVED BY EB/TRA/ MA:RKBANK  
ARA:R GRAHAM  
FMC:E PAPPAS (SUB)  
EB/MA:J LLOYD

-----088303 141524Z /53

R 141441Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY TEGUCIGALPA

UNCLAS STATE 204906

E.O. 11652:N/A

TAGS:EWWT, XK, HO

SUBJECT:MARINE CARGO FREIGHT RATES: AMAPALA MARINE

REF: TEGUCIGALPA 03443

1. THE DEPARTMENT FORWARDED THE REFERENCED TELEGRAM TO THE FEDERAL MARITIME COMMISSION. AN FMC OFFICIAL HAS REPORTED THAT CONFERENCE OFFICIALS BELIEVE THE RATE INCREASE TO BE JUSTIFIED BY THE PROMOTIONAL NATURE OF THE PRIOR RATE. THEY EXPLAINED THAT THE PREVIOUS RATE HAD BEEN SET AT A LOW LEVEL TO ALLOW AMAPALA TO ESTABLISH ITSELF; NOW THAT THE FIRM IS OVER FIVE YEARS OLD, THEY NO LONGER BELIEVE THIS IS NECESSARY. ADDITIONALLY, THEY CLAIM THAT THE HIGH VALUE OF AMAPALA'S PRODUCT, AND ITS HIGH CLAIM FACTOR, WARRANT A HIGHER RATE THAN THE SHIPPER HAS BEEN PAYING.

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2. CONFERENCE OFFICIALS NOTED TO FMC THAT A SHIPPER MAY MAKE A WRITTEN REQUEST FOR RATE RELIEF. THEY INDICATED, HOWEVER, THAT IT WAS UNLIKELY THAT A REQUEST BY AMAPALA WOULD BE VIEWED FAVORABLY BY CONFERENCE MEMBERS. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MARINE CARGO, FREIGHT RATES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE204906  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** RRMCKEON:LY  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780331-1177  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780867/aaaacdtm.tel  
**Line Count:** 60  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 39e90d64-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 TEGUCIGALPA 3443  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1747316  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MARINE CARGO FREIGHT RATES: AMAPALA MARINE  
**TAGS:** EWWT, XK, HO, AMAPALA MARINE  
**To:** TEGUCIGALPA  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/39e90d64-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014